

THE LAW OFFICES OF
MITCHELL C. BEINHAKER, ESQ.



SPEAKER'S BIOGRAPHY

Mitchell C. Beinhaker, Esq. is a private practicing attorney who specializes in three major areas: trusts & estates, business formations/asset protection, and real estate matters. You can learn more about his practice on the web at www.mcbesq.com.

His public speaking career began as far back as high school where he was active in a state-wide youth organization. He was elected president in his senior year and regularly addressed groups of 200 or more. After graduating Cornell University with a B.S. in Consumer Economics and Personal Financial Planning ('89) and New York Law School with a concentration in Tax and Estates ('92), he entered the life insurance industry to learn sales and marketing. In an industry that produces some of the best sales trainers in the world, he was soon able to hone his skills and apply his estate planning knowledge by working jointly with other professionals and their agencies.

Regularly speaking about his area of expertise and teaching professionals to market, network and grow their centers of influence, Mitchell has developed a speaking style that is captivating and engaging.

Mitchell has become a regular speaker for financial industry associations, civic groups, networking clubs and private companies. Topics include wills, trusts and estates, financial planning & analysis, eldercare/retirement planning and how to network & grow your centers of influence. The Knights of Columbus, various NJ NAIFA Chapters, The Old Guard of Millburn, as well as a number of local financial service companies, have all engaged his services.

Previous audience participants have stated that Mitchell "keeps you on the edge of your seat, even with the most difficult of topics" and that he has a "commanding voice" which engages the audience, keeping them "riveted" on his every word. A number of speaker's chairs have stated that Mitchell is a "natural in public" and always look forward to his appearances.

With almost fifteen (15) years of experience in sales, marketing and advanced legal work, Mitchell brings a unique combination of skills to his presentations. Such a wide range of skills gives him the knowledge and experience to cover a wide variety of topics. His favorites are motivational-based presentations, whereby he can help audience participants explore how to market and grow their centers of influence.

He is available for speaking through out the tri-state area. If you would like more information about his services, including a sample of his presentations, a fee schedule and availability, please contact our office. *(He is willing, in most cases, to waive his fees, excluding expenses, for charitable organizations.)*